

Integrity and Innovation: Creating a New Era of High-Quality Development with New Finance Initiative



2022 Annual Results Announcement

China Construction Bank
March 2023 | Hong Kong, Beijing

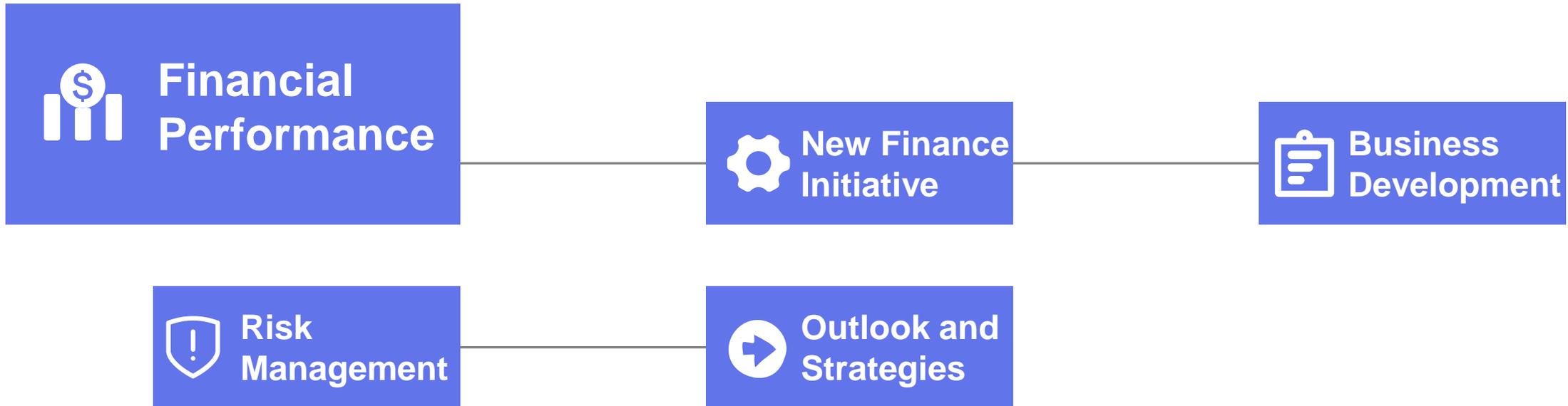


Disclaimer

The information contained herein may contain certain forward-looking statements relating to the plans, beliefs, strategies and growth prospects of China Construction Bank Corporation ("CCB" or "Bank"). These statements are based on different assumptions and are subject to various risks and uncertainties. Given such assumptions, risks and uncertainties, the future facts, events, and conditions described herein may not necessarily occur and actual results may be materially different or even contrary to those anticipated or implied by the forward-looking statements. CCB and its affiliates, consultants or representatives are under no obligation to update the forward-looking statements herein as appropriate to the future.

The information herein has not been independently verified. No representations, warranties or commitments, express or implied, are made or relied upon regarding the accuracy, reliability, correctness, fairness or completeness of this document, its contents and any related written or oral communications. This document is not intended to provide (and you should not rely on it) a complete and comprehensive analysis of CCB's financial, business and development prospects. The Bank or any of its directors, senior management, employees, agents, shareholders, subsidiaries, branches, advisers or representatives shall not be liable for the contents of this document or any loss or damage caused by the contents of this document or in connection with it (whether due to negligence or otherwise).

Contents

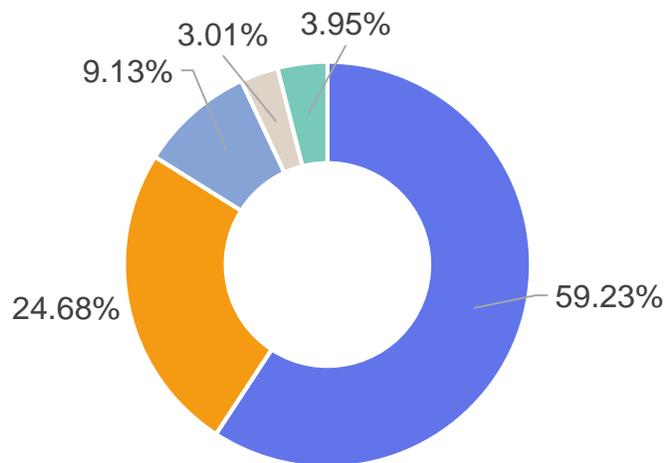


Balanced and Stable Core Indicators

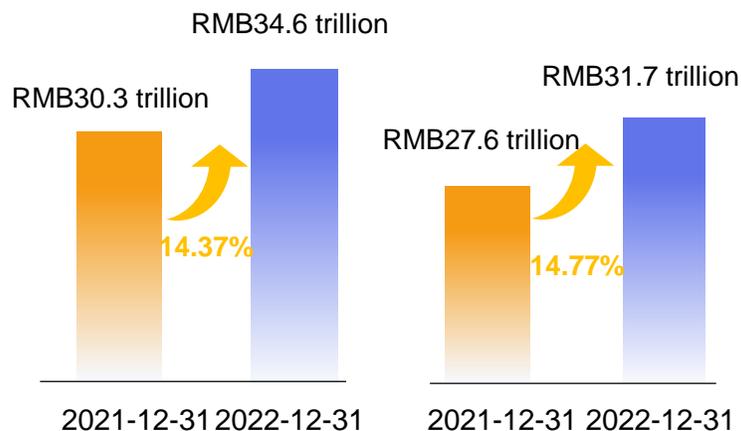
(RMB Billion)	31/12/2022	31/12/2021	Change
Total assets	34,601.9	30,254.0	14.37% ↑
Net loans and advances to customers	20,495.1	18,170.5	12.79% ↑
Total liabilities	31,723.2	27,639.9	14.77% ↑
Deposits from customers	25,020.8	22,378.8	11.81% ↑
NPL ratio	1.38%	1.42%	-0.04ppt ↓
	1-12/2022	1-12/2021	Change
Net interest income	643.1	605.4	6.22% ↑
Net fee and commission income	116.1	121.5	-4.45% ↓
Operating expenses	222.3	219.2	1.43% ↑
Net profit	323.2	303.9	6.33% ↑
Return on average assets (ROA)	1.00%	1.04%	-0.04ppt ↓
Return on average equity (ROE)	12.27%	12.55%	-0.28ppt ↓
Net interest margin	2.02%	2.13%	-0.11ppt ↓

Balanced Growth of Assets and Liabilities

Assets Structure (2022-12-31)



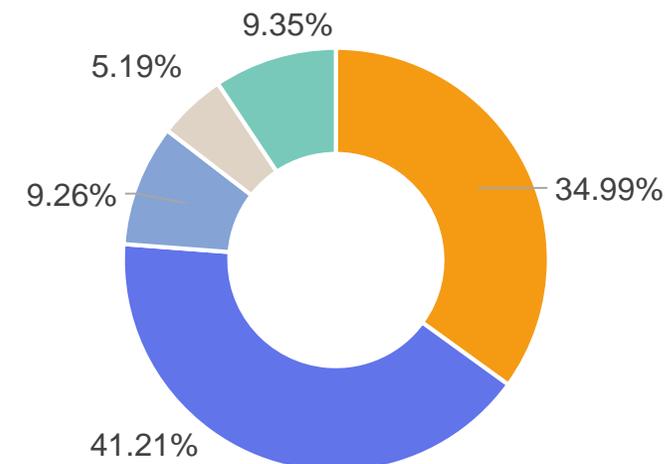
- Loans and advances to customers
- Financial investments
- Cash and deposits with central banks
- Financial assets held under resale agreements
- Others



Total assets

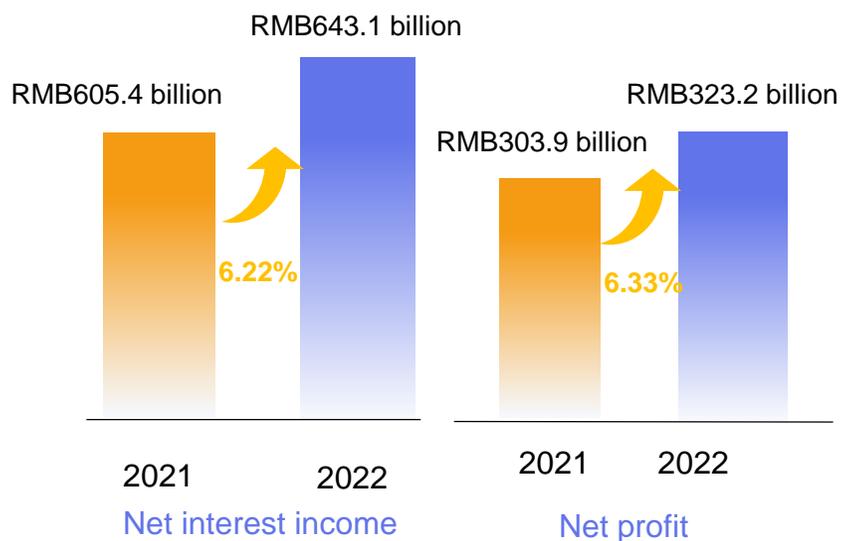
Total liabilities

Liabilities Structure (2022-12-31)

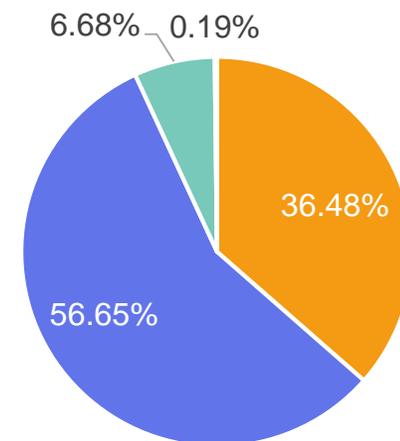


- Corporate deposits
- Personal deposits
- Deposits and placements from banks and non-bank financial institutions
- Debt securities issued
- Other liabilities

Continued to Lead in Bottom-line Performance



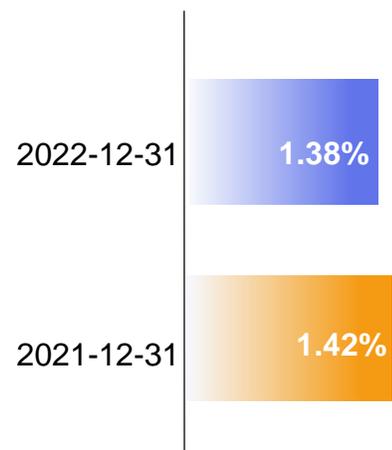
Proportions of pre-taxed profits of major business



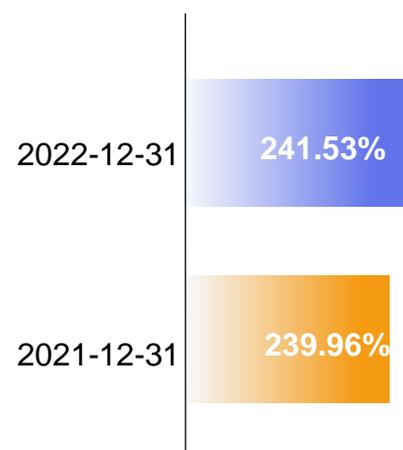
- Corporate finance business
- Personal finance business
- Treasury and asset management business
- Others

Steady Improvement in Asset Quality and Risk Control

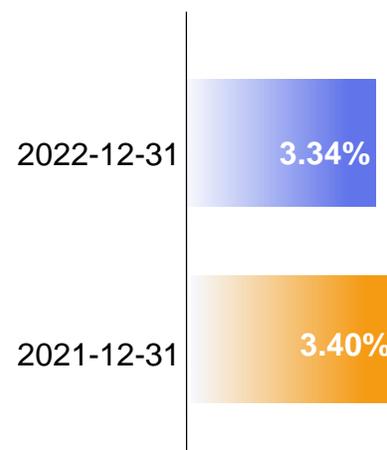
NPL ratio remained stable



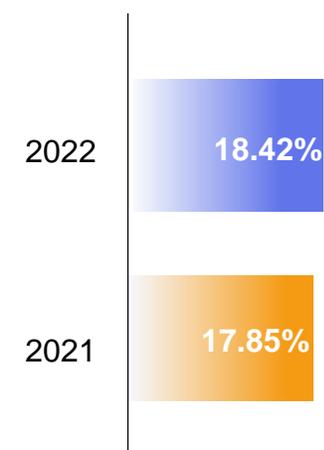
Provision coverage increased steadily



Loan to provision ratio continued to meet regulatory requirements



Capital adequacy ratio further improved



Contents



 **Financial
Performance**

 **New Finance
Initiative**

 **Business
Development**

 **Risk
Management**

 **Outlook and
Strategies**

Explored New Service Model for Housing Finance



Consolidated traditional advantages

First in the country to start a housing finance business
Continued to be the biggest bank in retail credit



Adhered to "houses are for living in and not for speculation" and promoted both housing rentals and purchases

Platform + Institutional + Finance + Rental products and services



Formed a closed loop of financial services for the whole cycle of investment, financing, management and withdrawal

Equity investment Financing support Management and operation Issuing of REITs

Rapid development in house rental business



Established the first house rental fund of **RMB30 billion**

Comprehensive house rental service platform covers **96%** of prefecture-level and above administrative districts nationwide

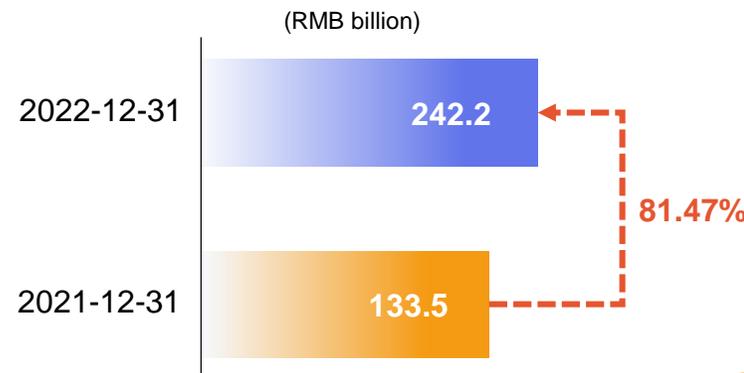
App for affordable rental housing launched in **215** cities

Opened and operated over **200** long-term rental communities under "CCB Home"

Actively participated in the issuance and promotion of the first **three** public REITs listing for affordable rental housing

Participated in the construction of "Digital Housing" systems for local governments and helped the Ministry of Housing and Construction build a national real estate market monitoring system

Balance of corporate house rental loans



"Greater, New and Powerful Inclusive Finance" Led the Industry

Built comprehensive eco platform "CCB Huidongni" APP 3.0

Received 210 million visits, 17.73 million registered individual users and 8.97 million certified enterprises

Financing



Covered a full range of services in all aspects of credit

Growth



Created a panoramic view of "corporate + personal" wealth and provided integrated financial services

Ecology



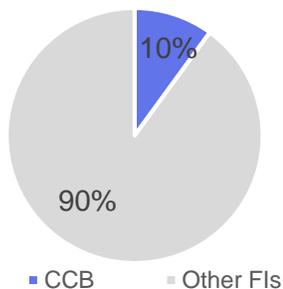
Created "alternative ecology" and deployed public services such as finance, logistics and law

Create "self-ecology" to meet the needs of corporate social networking and deal making

Leading position in inclusive finance formed

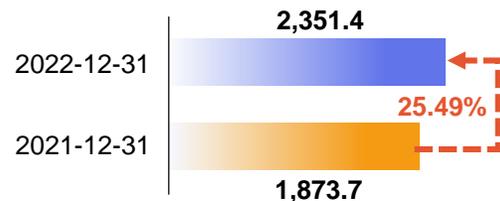
New model products such as "Quick Loan for SMEs" have provided a total of RMB8.83 trillion of credit support, serving 3.52 million households

Market share of inclusive finance loans



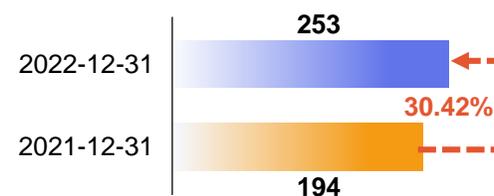
Balance of inclusive finance loans

(RMB billion)



Number of inclusive finance loan borrowers

(ten thousand)



Loans issuance down to a few minutes

Inclusive finance benefitted corporates and people



Provided deferred repayment to **324,600** customers in total



"CCB Start-up Station" provided **RMB42 billion** in credit support for more than **23,000** enterprises

Innovative release of "Inclusive Finance - Business Climate Index"

Achieved sustainable development of inclusive finance business



VAT relief



Asset quality remained stable

Continuous Strengthening in Fintech Capabilities



Built "CCB Cloud" branding

Industry-leading new computing capacity and service capabilities

Established a "multi-layered water gate" security protection system

Provided one-stop industry cloud integrated solution

The first national standard of cloud operating system was approved



Distributed Structure transformation

Industry-first full-stack credit card distributed core system with **over 100 million** customers

Migrated the entirety of customer information and personal loans business on the distributed system

Distributed core banking system served **183 million** customers and **25%** of the Bank's business volume



Technology middle office empowered business

Artificial intelligence platform supported **742** business scenarios; the image recognition accuracy rate of banking papers reached **over 90%**; the "AI trader" in the money market took up **one-third** of the trading volume and reduced the quotation time by nearly **90%**

Big data platform adopted an integrated processing mode of big data "stream processing and batch processing" with over **55 billion** pieces of real time data on a daily basis

Blockchain platform supported trade financing, cross-border payments and credit union chain scenarios, and has been listed in the Forbes Blockchain 50 for four consecutive years

Optimised the integration of industry and technology and agile R&D model

2018-2022

Created an integrated intelligent security operation platform for the Group

Improved the ability to respond to business needs in an agile manner



Quadrupled technology requirements

Project implementation cycle

93 days → **56 days**

Continuous enhancement of core technology capabilities

6,800 new patent applications in the past five years which was **six times** that of the historical stock

Continuous enrichment of R&D staff

Under 7,000 → **15,800**

Smart Government Affairs Service

Promoted the building of Digital Government

Established partnerships with **29** provincial governments

Built "Internet + government services" and "Internet + supervision" platforms or application scenarios for **14 provincial and 13 municipal governments**

Number of registered users of the smart government affairs platform reached **240 million**

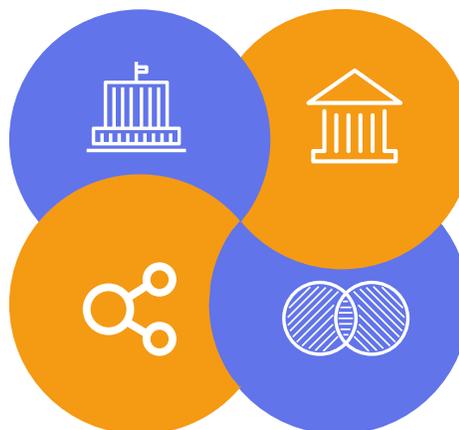
Cumulative business transactions reached **4 billion**

Empowered social governance

Undertook to build government affairs platform app or WeChat mini-programs to help prevent and control the pandemic

Empowered the interprovincial government affairs platforms in Chongqing, Guizhou, Yunnan, Sichuan and Tibet

Liaoshitong app created "Liaoning Sunshine Three Services" area, covering the province's village administrative areas



Created "all-in-one network" for government affairs

Built a "Government Affairs Lobby for the Public"

- Opened **more than 14,000** outlets
- **More than 8,000** different government services, including handling, booking and enquiries
- Processed **over 70 million** government enquiries
- Served **over 30 million** users

Made breakthrough in cross-regional and cross-discipline services

- Achieved full coverage of interprovincial government service in **31** provinces, municipalities and autonomous regions nationwide
- Created the "Yangtze River Delta all-in-one" zone

Promoted the integration of government affairs and bank affairs

The "government affairs services payment system" covers social security pension, provident housing fund and other transaction scenarios

- Enabled **over 16,000** online payments

Participated in the construction of the credit service platform system

- Assisted in solving the financing difficulties of small and micro enterprises

Comprehensive Promotion of Rural Revitalisation and Green Finance



Built a "1211" comprehensive service system for rural revitalisation

Built one "Yunongtong" rural revitalisation integrated service **platform**

Expanded a series of **new** agriculture-related ecological **scenarios**

Built two agriculture-related **product series**

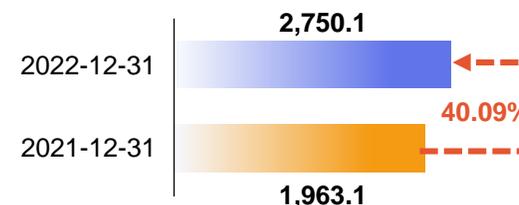
Built a series of digital **risk control systems** for agriculture-related finance



Green finance supports clearer waters and greener environment

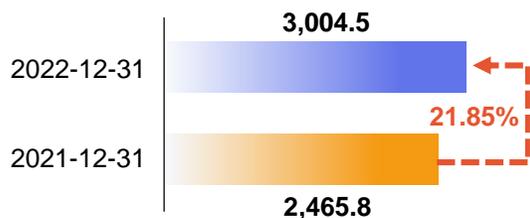
Balance of green loans

(RMB billion)



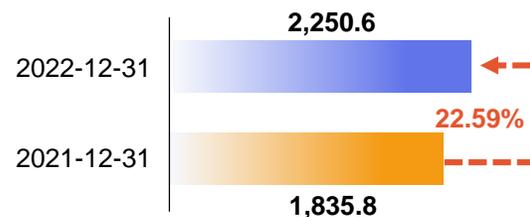
Balance of agriculture-related loans

(RMB billion)



Balance of county level corporate loans

(RMB billion)



The value of "Yunong" series products exceeded **RMB100 billion**

Green credit supported the green updating of infrastructure, clean energy and energy conservation, and environmental protection

Participated in underwriting **87** domestic and overseas green and sustainable development bonds, totalling **RMB156.1 billion**

Issued the first domestic sustainability-linked green bond of **RMB10 billion**

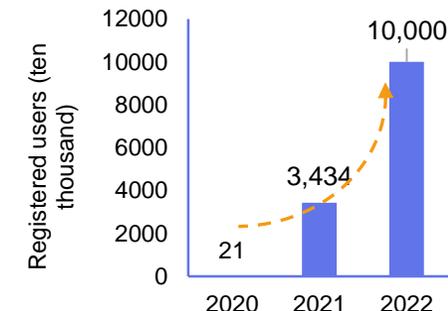
RMB green bonds Investment increased by over **110%**

The "Binary Star" Ecosystem Started to Yield Fruits

- Supported the expansion of domestic demand and boosted consumption
- Facilitated the mutual drive and sustainable growth between customers and merchants

"Binary Star" platform

"Finance + Local Lifestyle"



Mobile banking

- Had **440 million** registered individual users, leading the industry in terms of users having financial transactions
- 123 million** MAU users
- Around **20 million people** use mobile banking to interact with CCB every day
- Ranked 1st in terms of online transaction payment on e-commerce platforms of major Internet companies
- Several indicators such as activeness and satisfaction remain top of the industry



CCB Lifestyle

- Exponential growth of registered users, exceeding **100 million**, more than **50%** of which are young customers
- Became the most efficient customer acquisition platform of the bank with the lowest threshold
- Free online store service for **350,000** merchant stores
- Processed **more than RMB3 billion** of government consumption voucher funds from **more than 220 cities**, boosting consumption by nearly **RMB10 billion**

Sharing Resources to Promote Social Progress



Implemented **13,875** "Worker's Harbour", serving more than **225 million** people

Deepened the "Worker's Harbour+" model and cooperated with **2,166** organisations

Promoted barrier-free services and elderly-friendly modification

Carried out **170,000** public welfare charity activities such as "Small Classes in the Harbour" and free medical consultation services



Serving strategies: "New Stage, New Concept, New Pattern - Commercial Banking for the Future" Learning Seminar Programme attracted more than **300,000** participants

Empowering employees: Built an "enterprise-level full-cycle employee growth system" that integrates online and offline to span the whole career of employees

Benefitting the society: "Jinzhi Huimin" has continued to popularize financial knowledge for the government, creative, agricultural, industrial and academic sectors for **66,000 sessions**, benefiting **5.64 million attendees**

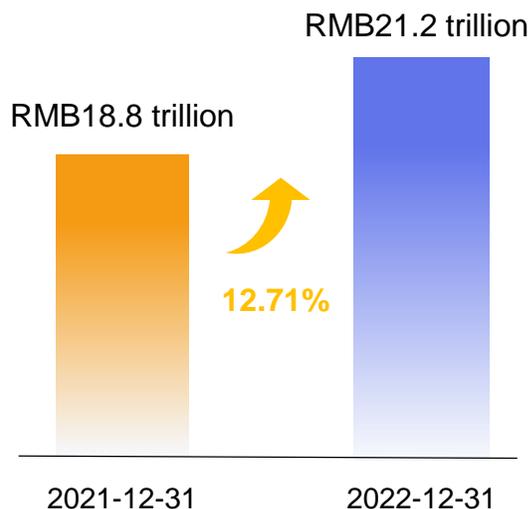
Contents



Served the Real Economy with Precision



Loan balance increased by **RMB2.39 trillion**



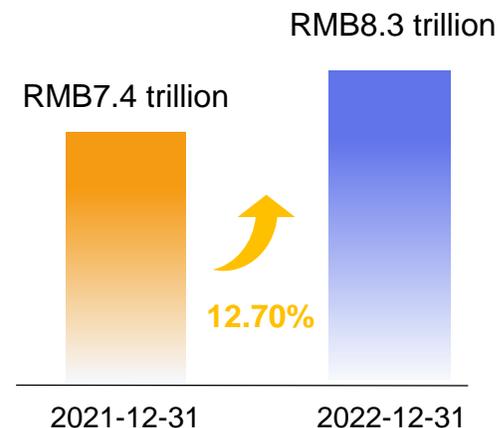
Total loans



Bond investment increased by over **RMB930 billion**



Increased funding support for the real economy



Bond balance



Sufficient Support



Precise Funding



Planned Ahead

Supported Key Segments and Regions

Supported and coordinated the development of key regional strategies

The proportion of loans in key areas such as Beijing-Tianjin-Hebei Region, Yangtze River Delta Region, the Greater Bay Area, and Chengdu-Chongqing region increased

Loans in the Central and Western regions and Northeast regions increased YoY

Provided services to infrastructure development

The balance of loans in the infrastructure industry was **RMB5.71 trillion**, an increase of **12.62% YoY**

The balance of loans to customers serving new infrastructure was **RMB119.5 billion**, an increase of **18.49% YoY**

Supported the development of science and technology innovation enterprises

The balance of loans to strategic emerging industries was **RMB1.47 trillion**, an increase of **59.80% YoY**

Provided one-stop comprehensive services of "finance + incubation + industry + counseling" for science and technology innovation enterprises

Empowered the development of "manufacturing power"

Loans to the manufacturing industry amounted to **RMB2.24 trillion**, an increase of **32.78% YoY**

The balance of medium and long-term loans to the manufacturing industry was **RMB996.7 billion**, an increase of **48.37% YoY**

Supported the stable and healthy development of the real estate market

The balance of domestic loans to the real estate industry was **RMB770.7 billion**, an increase of **RMB40.6 billion** over the previous year

Provided comprehensive financial services to support the "guaranteed delivery of housing projects"

Promoted the high-quality development of the private economy

Balance of loans to private enterprises was **RMB4.45 trillion**, an increase of **22.66% YoY**

Deepened strategic cooperation with the All-China Federation of Industry and Commerce and attracted **209,400** effective customers

Continued to Enhance Value Creation Ability



Enhanced digital management capabilities

- Cultivated "accurate, connectable, retainable" full-chain digital capability
- Deepened scenario-based services, and increased efforts in expanding and offering services to small and medium-sized customers, as well as the low-spending group



Optimised and adjusted asset allocation strategies

- Improved the comprehensive yield of assets, and strived to expand low-cost settlement capital
- Discovered yield potential through refined management



Improved the Group's mechanism for integrated operation system

- Strengthened the synergy of the Bank and subsidiaries, of the head office and branches, and of different sectors
- Gave full play to the advantages of the Group's multiple license and improved its comprehensive financial service capabilities

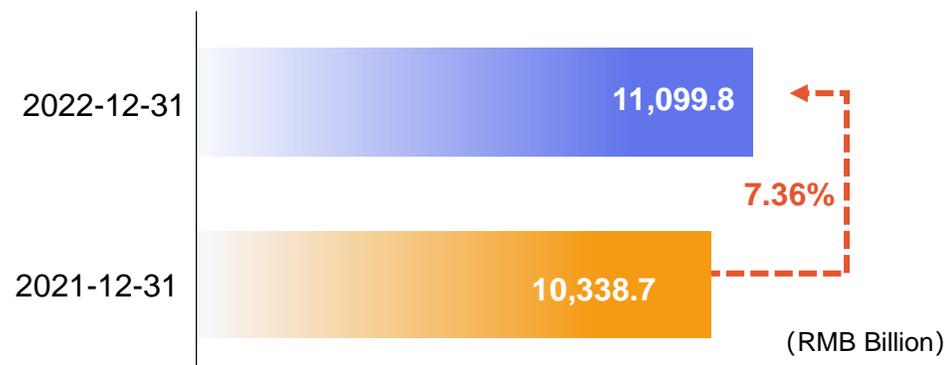


Cultivated new advantages in wealth management

- Smoothed the transmission chain of "investment research-investment consultant-customer service"
- Created the value chain of "wealth management-asset management-investment banking"

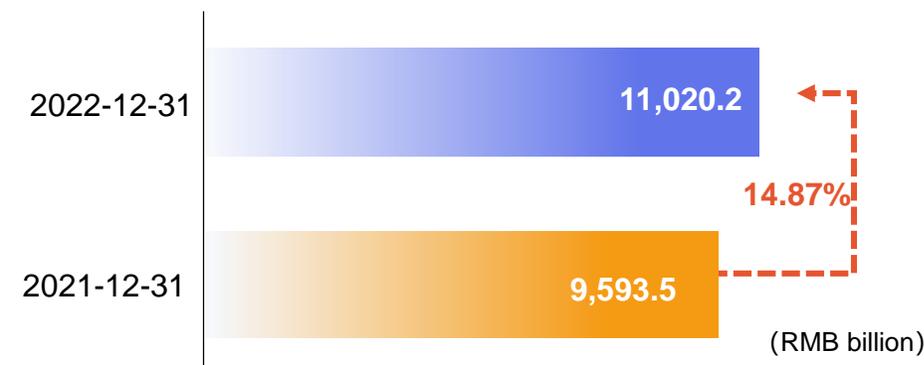
Steady Development in Corporate Finance Business

Steady growth in corporate deposit



Corporate and institutional customers reached **9.35 million**

New corporate loans higher than last year



Constructed a leading scale and convenient business service system for corporate customers



Institutional business

- Promoted the construction of rural three-investment supervision, property rights transaction platform and smart village affairs platform
- Created the first loan products for "collective capital, assets and resources" in the industry
- Ranked first in the industry in the amount of loans to support equipment upgrades in key sectors
- Assisted finance and taxation departments in collecting **RMB6.53 trillion** in tax, non-tax and social security levies



Investment banking business

- Provided direct financing for real enterprises with a scale exceeding **RMB1.8 trillion**
- Underwrote **RMB464.5 billion** bond issuance for **411** enterprises
- Issued inclusive financial asset-backed notes of **RMB5.973 billion**
- The "Intelligent Investment Banking Ecological Platform" had **over 650,000** registered users; "FITS@ e+" was recognised as a Fintech product by the National Financial Technology Certification Centre (Beijing)



International business

- "CCB Match Plus" had over **230,000** registered users
- The amount of trade financing was **RMB1.77 trillion**
- "Cross-border Quick Loan" series products provided credit fund of nearly **RMB25 billion** to small and micro foreign trade enterprises
- Clearing volume of renminbi clearing bank in London exceeded **RMB75 trillion**

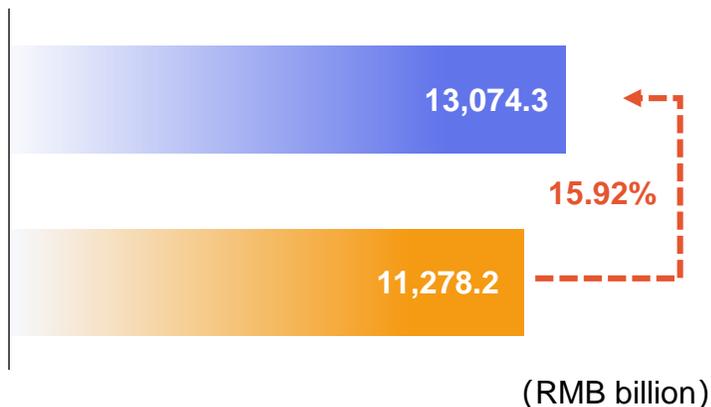


Settlement and cash management business

- Connected with local governments' "one window service", "unified online government service" and other platforms
- Completed the connection of monitoring systems for the payment of migrant workers' wages with regulatory departments in **85** provincial and municipal governments
- Payroll agency service business for migrant workers reached **RMB398.4 billion**
- Deposits of households with no loans below designated size at the end of 2022 were **RMB804.4 billion**, up **22.17%**

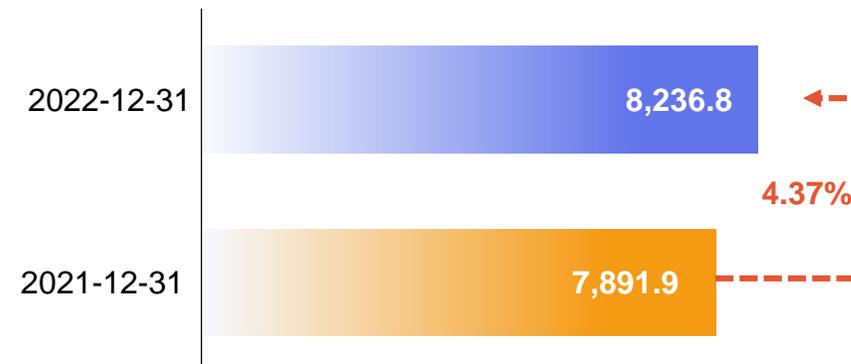
Value Contribution of Personal Finance Business Continued to Increase

Increase in personal deposits
hit record high



Personal customers
reached **739 million**

Maintained status of
leading bank in retail loan



Promoted deep integration of digitalisation and wealth management
Continued to deepen the "layered, grouped and graded" personal customer management system



Personal loan business

- Personal mortgage of **RMB6.48 trillion**
- Personal consumer loans reached **RMB295.4 billion**, an increase of **26.81%**
- Personal business loans growth reached **83.40%**
- Farmers' business loans growth reached **83.55%**



Credit card business

- Total consumer transaction volume of **RMB2.92 trillion**
- Cumulative customers reached **105 million**, loan balance reached **RMB924.9 billion**
- Key indicators such as total number of customers, loan balance, installment loan balance, and installment income rank first among peers



Personal payment service

- Number of personal settlement accounts reached **1.399 billion**
- Dragon Pay customers exceeded **212 million**
- Number of debit cards issued exceeded **1.276 billion**, consumer transaction volume reached **RMB23.98 trillion** during the year

Mega Wealth Management Promoted Common Prosperity for All

Anchoring on the four strategic centres of "inclusion, intelligence, professionalism, concentration", realising **five "new"** breakthroughs in wealth management business



Strengthened top-level design and built "new" operation mechanism

- Built an enterprise-level investment decision operation mechanism
- Set up Consignment Business Committee and Investment Decision Committee
- Built professional supportive wealth management team in six major regions
- Smoothed the transmission chain of "investment research-investment consultant-customer" service

Financial assets of individual customers achieved a breakthrough

Individual customers' financial assets were nearly **RMB17 trillion**, realising the synergic development of individual customers' deposits, and investment and wealth management

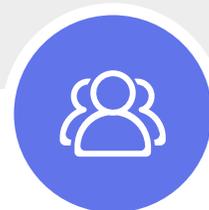


Upgraded digital empowerment and built "new" operation model

- Upgraded the whole life cycle of the private banking service model
- Digital upgrade of traditional operation model
- Built a featured direct-selling model
- Explored platform-based operation model

Strengthened the foundation of individual customers

The number of wealth management customers bucked the trend with a fast growth rate of **23%, much higher** than that of all customers



Constructed "three teams" and cultivated "new" service subjects

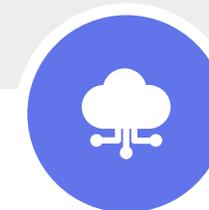
- Built a new team of investment research experts
- Optimised and transformed wealth management consultant team
- Improved the manager team for private customers



Enhanced service efficiency and created "new" production tools

- Upgraded the online and offline channels of one-stop wealth management platform
- Built a wealth management service system centred around four funds and four steps
- Set up a consignment business management platform

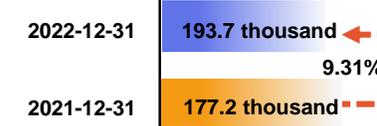
Financial assets of private banking customers



Grasped pension opportunities and expanded "new" development space

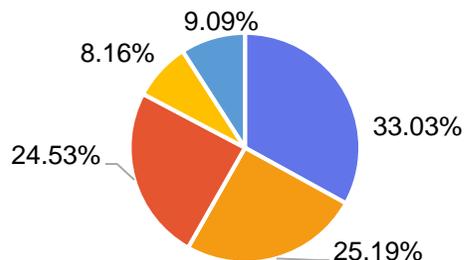
- Created three tools such as pension plan, built a pension-scenario ecology and provided customers with comprehensive solutions for health and pension
- Seized wealth management opportunities and actively promoted asset allocation for clients

Number of private banking customers



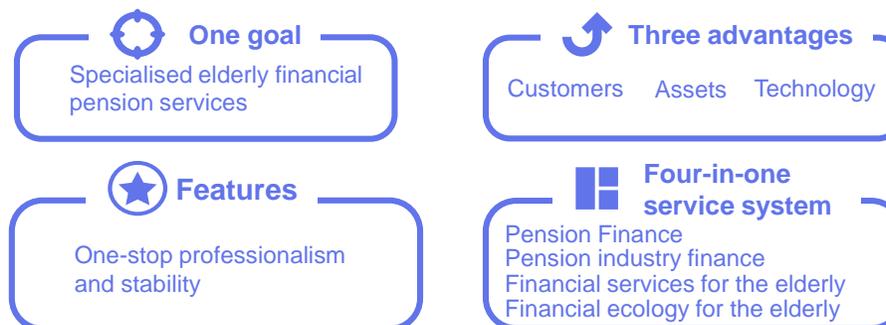
Balanced Development in Quality, Efficiency and Scale of Funds and Asset Management Business

AUM of CCB totalled RMB 5.79 trillion

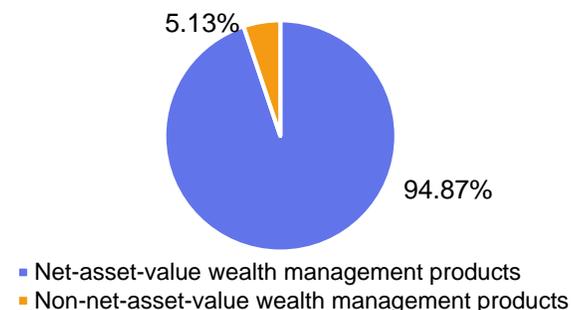


- CCB Wealth Management
- CCB Principal Asset Management
- CCB Trust
- CCB Pension
- Other asset management institutions

Established a "1314" financial services system for pensions



WMPs of CCB totalled RMB 2.01 trillion



Financial market business

- AUM exceeded **RMB9 trillion**
- Investment and trading, marketing and customer acquisition, and risk control capabilities continued to improve

Currency market business

- Optimised and promoted "AI Trader" for currency market
- Transaction volume in the currency market exceeded **RMB100 trillion**
- Foreign currency borrowing and repo trading volume remained the highest in domestic interbank market

Bond business

- Bond size reached **RMB8.3 trillion**
- Government bond underwriting volume maintained top spot in the market
- Actively participated in the issuance and bidding of domestic US dollar bonds and offshore RMB bonds

Trading and precious metals business

- "Quick Loan for Small and Micro Businesses" provided fast and efficient exchange rate hedging services
- Leveraged derivatives to help market participants hedge risks of exchange rate and interest rate fluctuations
- Total trading volume of precious metals reached **23,228 tonnes**

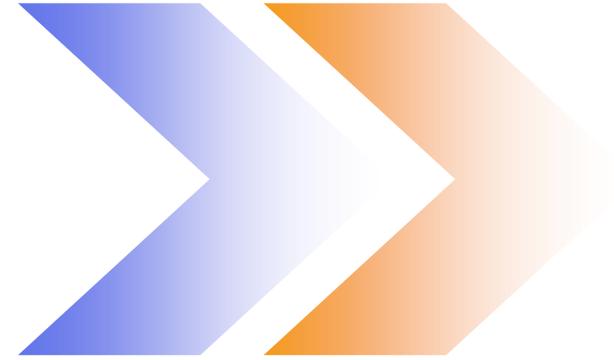
Financial institutional business

- Totalled **RMB3.7 trillion** of invested capital from interbank cooperation platform
- Cooperation with **328** banking institutions in digital RMB
- Outperformed peers with third-party security custody services in terms of number of customers and amount of funds
- Interbank liabilities increased by **RMB661 billion** YoY

Asset custody services

- Built new model of "CCB Smart Custody" customer service
- The only bank as GDR depositor providing custody services with cross-border conversion brokers
- Assets under custody exceeded **RMB19 trillion**

Contents



 **Financial
Performance**

 **New Finance
Initiative**

 **Business
Development**

 **Risk
Management**

 **Outlook and
Strategies**

Improved Comprehensive Risk Management System

Continued to improve comprehensive, proactive, intelligent and modern risk management system



- Optimised risk governance system at group-wide level
- Accelerated the construction of comprehensive risk management infrastructure
- Refined the three lines of defense in collaborative risk control in management duties

- Adhered to the bottom line of risk compliance
- Proactively strengthened the prevention and control of major financial risks
- Enhanced the management of major and unexpected risk events

- Promoted intelligent risk control systems for expansion and upgrade
- Optimised enterprise-level risk management platforms
- Promoted the construction of intelligent risk control projects such as "3R" and "Blue Core"

Enhanced Capability of Financial Risk Defense

The Group's risk appetite is robust and prudent

- Covered key segments such as the Group's corporate finance, personal finance and fund and asset management and domestic and overseas branches
- Enhanced the six core competencies of value creation, asset quality control, structural adjustment, risk alert, intelligent risk control, and risk control across the three lines of defense

Operational risk

- Steadily promoted successful implementation of new standards of operational risk
- Optimised the 4C compliance platform
- Built a management network to strengthen staff behaviour management, with a staff coverage rate of **over 99%**

Market risk

- Optimised risk management of RMB investment portfolio and underwriting business
- Improved digital monitoring mechanism for financial market trading business
- Improved risk management mechanism for the Group's asset management business

Credit risk

- Unified management of credit risk policies and underlying systems for credit and non-credit business
- Full penetration of all credit risk businesses into the scope of ECL implementation
- Strengthened consultation mechanism for key segments

Liquidity risk

- RMB liquidity ratio is **62.94%**, and foreign currency liquidity ratio is **80.23%**
- Adhered to a risk management strategy of prudence, diversification, coordination and diversification
- Enhanced system autonomy, intelligence and timeliness through refined management

Reputational risk

- Upheld forward-looking principles with comprehensive, proactive and effective reputation risk management
- Focused on screening and alerts for potential reputational risks
- Constantly improve internal products, system and procedure combined with the supervision of public opinions

Country risk

- Exposures concentrated in countries and regions with low country risk
- Used tools such as assessment, rating, risk limit, exposure analysis, provisioning and stress testing
- Reviewed country risk rating and limit

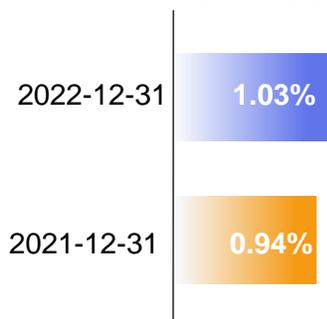
Emerging risk

- Constructed stress testing system for **environmental and climate risk**
- Pioneered development of an automated ESG rating tool for all corporate clients
- Continued to improve **model risk** management system
- Actively prevented new types of fraud risks in digital operations

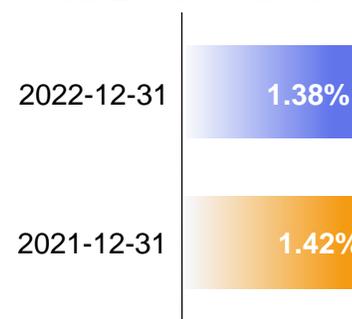


Continued to Strengthen Credit Risk Control

Overdue loan ratio remained stable



NPL ratio remained stable



Overdue NPL negative price scissors RMB 74 billion



Corporate loans | 2.08%
-0.19ppt



Infrastructure | 1.47%
-0.11ppt



Retail loans | 0.55%
+0.15ppt



Personal residential mortgage | 0.37%
+0.17ppt



Manufacturing industry | 2.80%
-1.40ppt



Wholesale & retail industry | 1.62%
-0.37ppt



Consumer loans | 0.89%
-0.09ppt



Credit card | 1.46%
+0.13ppt

Comprehensive Social Responsibility Practices

Consumer rights protection



- 1. Strengthened top-level design**
Researched and formulated the consumer rights protection work plan(2023-2025)
- 2. Management of key areas**
The number of consumer protection reviews on products and services increased by an average of **130%** per annum over the past three years
- 3. Strengthened publicity and education**
Built a "standardised + specialised" library of educational content
- 4. Promoted green concepts**
Encouraged customers and citizens to actively participate in low-carbon initiatives

Green operation



- 1. Facilitated the construction of green outlets**
Explored the construction of **33** green outlets by applying green and low-carbon building materials, reducing energy loads and expanding the use of renewable energy
- 2. Carried out green procurement initiatives**
Shared and promoted green procurement concepts and methods, and pushed digital procurement
- 3. Encouraged energy conservation technology upgrades**
Conducted a comprehensive inventory of energy and resource consumption across the Bank in 2022

Charity donation



- Total annual charitable donations amounted to **RMB128 million**
- Launched four long-term charity projects, including the Health Express for Mothers, the Growth Plan of High School Students, Building a Home for Good rural revitalisation public welfare project and CCB Hope Primary Schools
- Explored ecological and environmental protection projects in the Sanjiangyuan

Employee care



- 1. CCB Homes project**
Construction of Staff Home, Warm Home for the Staff and Care Rooms for Female Staff
- 2. Humanistic care**
Carried out "two festivals" and normalised care, strengthening assistance to staff in need
- 3. Job guarantee**
Implemented a series of policies and systems for employee career development and incentive protection systems
Turnover rate was below **2%** for four consecutive years

External Recognition



The Banker (UK)

Ranked 2nd in the "Top 1000 Global Banks" for 9th consecutive year

FORTUNE

Forbes (US)

Ranked 24th in Fortune "Global 500"



The Asian Banker (Singapore)

Best Retail Bank in Asia Pacific
Best Retail Bank in China
Best Large-Scale Retail Bank in China



The Chinese Banker

Best Financial Innovation Award

ASIAMONEY

Asia Money

China's Best Bank for CSR 2022



Global Finance (US)

World's Best Sub-custodian Bank - China



IFF GLOBAL GREEN FINANCE AWARD
IFF 全球绿色金融奖

International Finance Forum

Global Green Finance Award



21世纪亚洲金融年会
21ST CENTURY ANNUAL FINANCE SUMMIT OF ASIA

21st Century Annual Financial Summit of Asia

2022 Annual Risk Management Bank

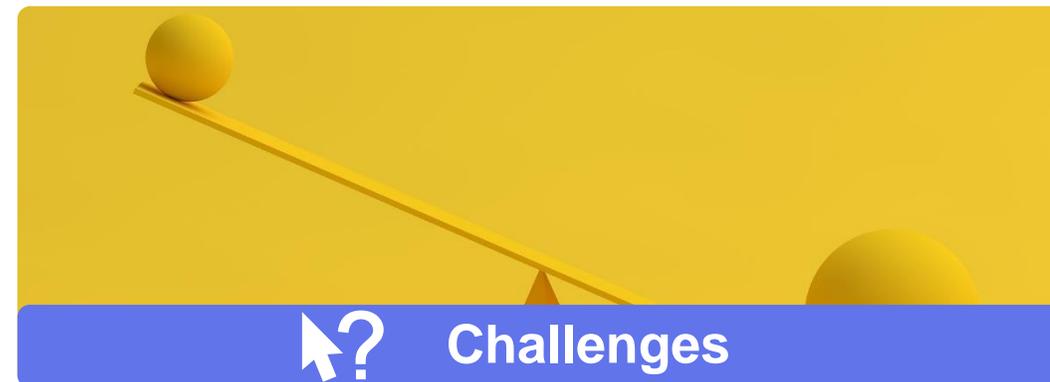
Agenda



Opportunities and Challenges



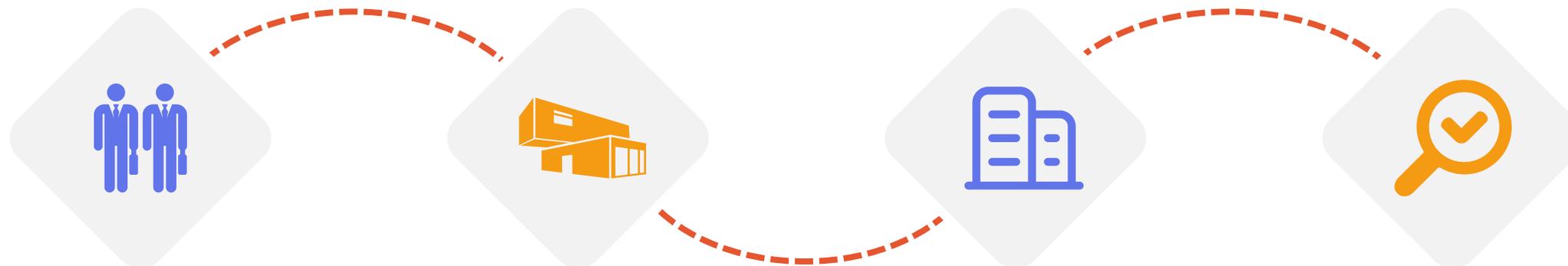
- China's economy has enormous potential, strong resilience, and great vitality
- Macro-control and regulatory policies continue to be strengthened
- Large-scale domestic market and customer base
- The development of digitalisation and fintech are reshaping the financial services model
- Market expectations and confidence continue to recover
- Strong demand from advanced manufacturing, transformation and upgrading of traditional enterprises, and scientific innovation areas such as "specialisation, refinement, differentiation and innovation"



- Global economic growth slowing down with high inflation
- Ongoing geopolitical conflicts and a volatile external environment
- Effect of interest rate hikes in developed economies continues to reverberate
- Risk among European and US banking sector increase financial markets volatility
- Recovery of the domestic economy is not fully underway
- Pressure of shrinking demand, disrupted supply and weakening expectations



Key Focuses



Continue to enrich the implementation of new financial practices

- "Three Strategies" as the core to drive all-around efforts in rural revitalisation, smart government affairs, the "Binary Star", Mega Wealth Management and other areas
- Adhere to the development direction of serving the public, providing higher quality and more efficient financial services to the real economy with a people-centred and customer-focused approach
- Deepen digital transformation, promote the in-depth integration of the digital economy with the real economy, and enhance the supply capacity of modern financial services

Fully serve the real economy

- Support regional economic development and construction of key projects to assist in building a new development paradigm
- Assist in the fundamental role of consumption and the key role of investment, and promote the integration of financial service supply and optimisation of asset structure
- Continuously increase support for manufacturing, scientific and technological innovation, green and low-carbon development
- Deepen the financial layout of common prosperity, promote the expansion and consolidation of financial services

Improve the quality and efficiency of operation and development

- Deepen integrated operations
- Deepen the collaboration between financing and "Intelligence"
- Strengthen the integration of domestic and foreign currency operations
- Deepen balanced development of assets and liabilities

Maintain the bottom line on risk compliance

- Optimise and improve a comprehensive, proactive and intelligent modern risk management system
- Strengthen cross-cycle management of the Group's asset quality
- Enhance risk management capabilities in key areas
- Reinforce internal control and compliance capacity building
- Further strengthen rights protection for financial customers